

WHATIS CONTRACTOR CENTRIC?



Watch the video. Learn what mainstream manufacturers don't want you to know.





	Feature	What Does It Mean?	"The Other Guys"
(Band States)	Small Roll Manufacturing	Easier roof load Easier roll-out Less back injury Faster roof installation*	X Promote large rolls and heavy packaging to meet supply demands - not contractor needs
	Calendared VS. Extruded Production	 Manufacturered still using calendar process Greater quality QC More reliable product More consistent thickness per foot 	DOES NOT use Calendared process - Use an extrusion process which causes thickness control issues and significant performance issues
<u> </u>	Top Film Thickness/ Formula	More weathering material Longer life-span Maintenance performance	Use less material over scrim and put thickness into bottom film to meet ASTM standards
<u> </u>	Bottom Film Thickness/ Formula	 Same materials and formula as top No fillers Same thickness as top-ply Weldability matched to top 	Use fillers and poor performing bottom film to cut cost of of the materials to meet low cost demands
<u> </u>	Acrylic Surface Coating	Keeps reflectivity values longer Cleaner installation Easier cleaning and maintenance No welding issues	DOES NOT provide coatings to keep surface clean or have issues with cleaning surface prior to welding for secure seams
- >>>>>	Weldability	Optimal welding melt point Minimize cold-weld seams No wiping seams to weld Wider temp window for extreme temperatures Maximum welding speeds	DOES NOT have same chemical compounds or thickness in both sheets. Reduced quality of materials in bottom ply to save costs. Poor weldability as top sheet melts differently than bottom.
XX	Snap-Back	 Lays flat when rolled out No stretching or shrinking Start faster/no resting required 	Requires rest time prior to installation or the sheet will wrinkle and tear.
<u> </u>	Non-Wicking Scrim	Polyester scrim keeps moisture out No seam tapes or sealer required Cuts install time down	Cut edges require seam sealer to protect material from water intrusion causing delamination of top film.
	Custom Colors in Stock	8 colors in stock ready to ship Matching accessories No minimum orders for colors	X DOES NOT have custom colors ready to ship. Must pre-order and have minimum square footage.
	Direct Ship	 Order materials and ship same day Materials shipped where you need Faster, easier - no distribution red-tape 	Use distribution houses to fulfill orders creating delays or wait for scheduling to make truck loads.



